

U.S. SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2001

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____

COMMISSION FILE NUMBER 1-14896

NETWORK-1 SECURITY SOLUTIONS, INC.

(EXACT NAME OF SMALL BUSINESS ISSUER AS
SPECIFIED IN ITS CHARTER)

DELAWARE

11-3027591

(STATE OR OTHER JURISDICTION OF (IRS EMPLOYER IDENTIFICATION NO.)
INCORPORATION OR ORGANIZATION)

1601 TRAPELO ROAD, RESERVOIR PLACE, WALTHAM, MASSACHUSETTS 02451

(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

781-522-3400

(ISSUER'S TELEPHONE NUMBER)

Check whether the issuer (1) filed all reports required to be filed by Section
13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter
period that the registrant was required to file such reports), and (2) has been
subject to such filing requirements for the past 90 days. Yes No

As of November 12, 2001 there were 6,467,457 shares of Common Stock, \$.01 par
value per share, 231,054 shares of Series D Convertible Preferred Stock, \$.01
par value per share, and 3,191,037 shares of Series E Convertible Preferred
Stock, \$.01 par value per share, outstanding.

Transitional Small Business Disclosure Format (check one):
Yes No

NETWORK-1 SECURITY SOLUTIONS, INC.

INDEX

Page No.

PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

Balance Sheets as of September 30, 2001 (unaudited)
and December 31, 2000..... 3

Statements of Operations for the three and nine months
ended September 30, 2001 and 2000 (unaudited)..... 4

Statements of Stockholders' Equity for the nine months
ended September 30, 2001 (unaudited) and for the
years ended December 31, 2000 and 1999..... 5

Statements of Cash Flows for the nine months ended

September 30, 2001 and 2000 (unaudited)..... 6

Notes to Financial Statements..... 7

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION..... 9

PART II. OTHER INFORMATION

Item 1. Legal Proceedings..... 14

Item 2. Changes in Securities and Use of Proceeds..... 14

Item 3. Defaults Upon Senior Securities..... 14

Item 4. Submission of Matters to a Vote of Security Holders..... 14

Item 5. Other Information..... 14

Item 6. Exhibits and Reports on Form 8-K..... 14

SIGNATURES..... 15

2

NETWORK-1 SECURITY SOLUTIONS, INC.
BALANCE SHEETS

<TABLE><CAPTION>

SEPTEMBER 30, DECEMBER 31,
2001 2000

(UNAUDITED)

<C> <C>

<S>

ASSETS

Current assets:

| | | |
|--|--------------|--------------|
| Cash and cash equivalents | \$ 1,246,000 | \$ 4,425,000 |
| Accounts receivable - net of allowance for doubtful accounts of \$130,000 and \$80,000 respectively | 142,000 | 227,000 |
| Prepaid expenses and other current assets | 21,000 | 153,000 |
| Due from purchaser of discontinued operations | 0 | 59,000 |

Total current assets 1,409,000 4,864,000

| | | |
|----------------------------------|---------|---------|
| Equipment and fixtures - net | 355,000 | 437,000 |
| Capitalized software costs - net | 772,000 | 625,000 |
| Security deposits | 89,000 | 81,000 |

\$ 2,625,000 \$ 6,007,000
=====

LIABILITIES

Current liabilities:

| | | |
|--|-----------|------------|
| Notes payable - related parties | \$ 12,000 | \$ 326,000 |
| Notes payable - others | 288,000 | 343,000 |
| Accounts payable | 344,000 | 224,000 |
| Accrued expenses and other current liabilities | 625,000 | 696,000 |
| Interest payable - related parties | 2,000 | 27,000 |
| Interest payable - others | 41,000 | 28,000 |
| Deferred revenue | 120,000 | 181,000 |

Total current liabilities 1,432,000 1,825,000

Commitments and contingencies

STOCKHOLDERS' EQUITY

| | | |
|--|------------|------------|
| Preferred stock - \$.01 par value; authorized 5,000,000 shares; Series A - 10% cumulative, none issued and outstanding Series B - none issued and outstanding Series C - none issued and outstanding Series D - 231,054 and 115,220 shares issued and outstanding, respectively | 2,000 | 1,000 |
| Common stock - \$.01 par value; authorized 25,000,000 shares; 6,467,457 and 6,448,363 shares issued and outstanding, respectively | 65,000 | 65,000 |
| Additional paid-in capital | 31,756,000 | 30,705,000 |

| | | |
|---|--------------|--------------|
| Accumulated deficit | (30,538,000) | (26,482,000) |
| Unearned portion of compensatory stock options and warrants | (92,000) | (107,000) |
| | 1,193,000 | 4,182,000 |
| | \$ 2,625,000 | \$ 6,007,000 |

</TABLE>

3
NETWORK-1 SECURITY SOLUTIONS, INC.
STATEMENTS OF OPERATIONS
(UNAUDITED)

<TABLE><CAPTION>

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------|----------------|-------------------|----------------|
| | September 30, | | September 30, | |
| | 2001 | 2000 | 2001 | 2000 |
| <S> | <C> | <C> | <C> | <C> |
| Revenues: | | | | |
| Licenses | \$ 73,000 | \$ 301,000 | \$ 720,000 | \$ 775,000 |
| Services | 68,000 | 45,000 | 186,000 | 115,000 |
| Total revenues | 141,000 | 346,000 | 906,000 | 890,000 |
| Cost of revenues: | | | | |
| Amortization of software development costs | | 63,000 | 62,000 | 188,000 |
| Cost of licenses | 4,000 | 23,000 | 26,000 | 52,000 |
| Cost of services | 41,000 | 41,000 | 160,000 | 107,000 |
| | 108,000 | 126,000 | 374,000 | 345,000 |
| Gross profit | 33,000 | 220,000 | 532,000 | 545,000 |
| Operating expenses: | | | | |
| Product development | | 356,000 | 333,000 | 1,641,000 |
| Selling and marketing | | 555,000 | 757,000 | 1,934,000 |
| General and administrative | | 454,000 | 389,000 | 1,362,000 |
| | 1,365,000 | 1,479,000 | 5,372,000 | 4,247,000 |
| Loss from continuing operations before interest | | (1,332,000) | (1,259,000) | (4,840,000) |
| Interest income (expense) - net | | 9,000 | 78,000 | (1,324,000) |
| Loss from continuing operations | | (1,323,000) | (1,181,000) | (4,705,000) |
| Income from discontinued operations | | 0 | 67,000 | 2,154,000 |
| Net loss | \$ (1,323,000) | \$ (1,114,000) | \$ (4,056,000) | \$ (2,872,000) |
| Per common share information - basic and diluted | | | | |
| Loss from continuing operations | \$ (0.20) | \$ (0.19) | \$ (0.73) | \$ (0.85) |
| Income from discontinued operations | -- | 0.01 | 0.10 | 0.36 |
| Net loss | \$ (0.20) | \$ (0.18) | \$ (0.63) | \$ (0.49) |
| Weighted average number of common shares outstanding | 6,467,457 | 6,285,824 | 6,461,919 | 5,911,484 |

</TABLE>

4
NETWORK-1 SECURITY SOLUTIONS, INC.
STATEMENTS OF STOCKHOLDERS' EQUITY

<TABLE><CAPTION>

| | COMMON STOCK | PREFERRED STOCK | UNEARNED PORTION OF ADDITIONAL PAID-IN ACCUMULATED STOCK OPTIONS | COMPENSATORY STOCK OPTIONS |
|--|--------------|-----------------|--|----------------------------|
|--|--------------|-----------------|--|----------------------------|

| | SHARES | AMOUNT | SHARES | AMOUNT | CAPITAL | DEFICIT | AND WARRANTS | TOTAL |
|--|-----------|-----------|-----------|-------------|--------------|----------------|--------------|--------------|
| <S> | <C> | <C> | <C> | <C> | <C> | <C> | <C> | <C> |
| Balance - December 31, 1998 | 4,366,520 | \$ 44,000 | 562,836 | \$ 6,000 | \$20,819,000 | \$(13,247,000) | \$(383,000) | \$ 7,239,000 |
| Amortization of compensatory stock options | | | | | 249,000 | 249,000 | | |
| Issuance of common stock and options for services rendered and payment of liability | 5,855 | | 161,000 | | 161,000 | | | |
| Conversion of Series C preferred stock | 562,836 | 6,000 | (562,836) | (6,000) | | | 0 | |
| Issuance of Series D preferred stock and warrants, net of expense of \$34,000 | | 491,803 | 5,000 | 1,461,000 | | 1,466,000 | | |
| Beneficial conversion feature of Series D preferred stock and related imputed dividend | | | | 1,500,000 | (1,500,000) | | 0 | |
| Net loss | | | | (6,946,000) | (6,946,000) | | | |
| Balance - December 31, 1999 | 4,935,211 | 50,000 | 491,803 | 5,000 | 23,941,000 | (21,693,000) | (134,000) | 2,169,000 |
| Amortization of compensatory stock options | | | | | 108,000 | 108,000 | | |
| Conversion of Series D preferred stock | 376,583 | 4,000 | (376,583) | (4,000) | | | -- | |
| Exercise of employee & non-employee stock options | 470,051 | 5,000 | | 2,255,000 | | 2,260,000 | | |
| Exercise of Warrants | 384,091 | 4,000 | | 1,207,000 | | 1,211,000 | | |
| Conversion of Notes and Accrued Interest | 282,427 | 2,000 | | 859,000 | | 861,000 | | |
| Compensation charge for issuance of non-qualified stock options | | | | 525,000 | | 525,000 | | |
| Compensation charge for accelerated vesting of stock options | | | | 269,000 | | 269,000 | | |
| Beneficial conversion feature of Series D preferred stock underlying notes payable and related debt discount | | | | 1,500,000 | | 1,500,000 | | |
| Issuance of warrants and options for services | | | | 68,000 | | 68,000 | | |
| Unearned portion of compensatory warrants | | | | 81,000 | (81,000) | -- | | |
| Net loss | | | | (4,789,000) | (4,789,000) | | | |
| Balance - December 31, 2000 (Audited) | 6,448,363 | 65,000 | 115,220 | 1,000 | 30,705,000 | (26,482,000) | (107,000) | 4,182,000 |
| Amortization of compensatory stock options | | | | | 26,000 | 26,000 | | |
| Conversion of Series D preferred stock | 8,197 | -- | (8,197) | -- | | | -- | |
| Conversion of Notes and Accrued Interest | 10,897 | -- | 124,031 | 1,000 | 411,000 | | 412,000 | |
| Amortization of compensatory warrants | | | | | 174,000 | 174,000 | | |
| Compensation charge for issuance of non-qualified stock options | | | | 230,000 | | 230,000 | | |
| Compensation charge for issuance of warrants | | | | 225,000 | | 225,000 | | |
| Unearned portion of compensatory warrants | | | | 185,000 | (185,000) | -- | | |
| Net loss | | | | (4,056,000) | (4,056,000) | | | |
| Balance - September 30, 2001 (Unaudited) | 6,467,457 | \$ 65,000 | 231,054 | \$ 2,000 | \$31,756,000 | \$(30,538,000) | \$(92,000) | \$ 1,193,000 |

</TABLE>

NETWORK-1 SECURITY SOLUTIONS, INC.
STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED
(UNAUDITED)

<TABLE><CAPTION>

| | SEPTEMBER 30, | |
|--|----------------|----------------|
| | 2001 | 2000 |
| <S> | <C> | <C> |
| Cash flows from operating activities: | | |
| Loss from continuing operations | \$ (4,705,000) | \$ (5,026,000) |
| Adjustments to reconcile net loss from continuing operations to net cash used in operating activities: | | |
| Interest charge from Preferred D sale | 0 | 1,500,000 |
| Interest accrued and converted to Series D Preferred Stock | 0 | 18,000 |
| Issuance of common stock options and warrants for services rendered | 225,000 | 0 |
| Provision for doubtful accounts | 50,000 | 19,000 |
| Amortization of compensatory stock options and warrants | 200,000 | 90,000 |
| Depreciation and amortization | 291,000 | 282,000 |
| Changes in: | | |
| Accounts receivable | 35,000 | (308,000) |
| Prepaid expenses and other current assets | 132,000 | 4,000 |
| Accounts payable, accrued expenses and other current liabilities | 49,000 | 50,000 |
| Interest Payable | 31,000 | 46,000 |
| Deferred revenue | (61,000) | 156,000 |
| Net cash used in continuing operations | (3,753,000) | (3,169,000) |
| Cash provided by discontinued operations | 0 | 193,000 |
| Net cash used in operating activities | (3,753,000) | (2,976,000) |
| Cash flows from investing activities: | | |
| Acquisitions of equipment and fixtures | (21,000) | (107,000) |
| Capitalized software costs | (335,000) | (300,000) |
| Security deposit | (8,000) | 0 |
| Loan to officer | 0 | 88,000 |
| Net proceeds from sale of professional services group | 938,000 | 2,700,000 |
| Net cash provided by investing activities | 574,000 | 2,381,000 |
| Cash flows provided by financing activities: | | |
| Proceeds from exercise of options and warrants | 0 | 3,468,000 |
| Net (decrease) increase in cash and cash equivalents | (3,179,000) | 2,873,000 |
| Cash and cash equivalents - beginning of period | 4,425,000 | 3,023,000 |
| Cash and cash equivalents - end of period | \$ 1,246,000 | \$ 5,896,000 |

Supplemental disclosures of noncash investing and financing activity:

| | | |
|--|------------|------------|
| Conversion of notes payable and accrued interest into 10,897 shares of common stock and 124,031 shares of preferred stock in 2001 and 238,660 shares of common stock in 2000 | \$ 412,000 | \$ 726,000 |
|--|------------|------------|

| | | |
|---|------------|------------|
| Compensation charge for non qualified stock options related to employees of discontinued operations | \$ 230,000 | \$ 525,000 |
|---|------------|------------|

</TABLE>

1. FINANCIAL STATEMENT PRESENTATION

a. The financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission with respect to Form 10-QSB. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures made herein are adequate to make the information contained

herein not misleading. These interim financial statements and the notes thereto should be read in conjunction with the financial statements included in the Company's Form 10-KSB for the year ended December 31, 2000.

In the Company's opinion, all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the information shown have been included.

b. The results of operations for the nine months ended September 30, 2001 presented herein are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2001.

c. Basic loss per share is calculated by dividing the net loss by the weighted average number of outstanding common shares during the period. Diluted per share data includes the dilutive effects of options, warrants and convertible securities. As all potential common shares are anti-dilutive due to the loss from continuing operations, they are not included in the calculation of diluted loss per share.

d. On June 29, 2001 the Company entered into a six month consulting arrangement with CMH Capital Management Corp. ("CMH") whose sole shareholder is Corey M. Horowitz, the Company's Chairman of the Board of Directors, to provide strategic and financing consulting to the Company pursuant to the agreement, CMH is paid \$17,500 per month plus expenses. In addition, warrants to purchase 300,000 shares of Common Stock were issued to CMH at an exercise price of \$.70 per share which was the market price of the Company's common stock on the date of issuance. The warrants were valued utilizing the Black Scholes pricing model resulting in an estimated fair value of \$185,000 which will be amortized and charged to expense over the six month period. During the period, \$93,000 in amortization expense of the warrants was charged to operations. Total expense for the period pursuant to the agreement was \$157,000.

2. SUBSEQUENT EVENTS

a. On October 2, 2001, the Company completed a \$6.765 million private offering of Series E Preferred Stock ("Series E") and Warrants (collectively, the "Financing"). An aggregate of 3,191,037 shares of Series E together with Warrants to purchase 6,882,074 shares of common stock were sold. The Warrants were issued at the rate of two Warrants to purchase a share of common stock with every share of Series E, plus an additional Warrant to purchase 500,000 shares to an investor for investing more than \$2,000,000. In addition, the investors were granted registration rights with respect to the shares of Common Stock to be received upon conversion of the Series E Preferred Stock and exercise of the Warrants. For accounting purposes, an allocation of \$4.687 million and \$2.078 million was made to the Series E and Warrants, respectively, based on the relative fair values of the Warrants and the common stock obtainable upon conversion of the Series E on the date of the Financing. The allocated values are subject to adjustment for the value of additional shares required to be issued resulting from the anti-dilution provisions related to the Company's previously issued Series D Preferred Stock. The difference between the allocated value of the Series E and common stock obtainable upon conversion of the Series E represents a beneficial conversion feature, which will be treated as a Preferred Stock dividend against net income (loss) available to stockholders.

7

Holder of the Series E may convert each such share into two shares of Common Stock at any time, subject to adjustment. The Series E is entitled to vote on all matters with the holders of the Company's common stock based on the number of shares of common stock into which such shares may be converted. Holders of Series E shall receive dividends and other distributions, when, as and if declared by the Board of Directors out of funds legally available therefore equivalent to those dividends paid on shares of common stock. The holders of Series E will be entitled to a liquidation preference of \$2.12 per share plus any declared but unpaid dividends before any payments are made to holders of Common Stock. The Company also agreed with the holders of the Series E that, without the approval of the Series E designee, it will not take certain action including (i) issue securities except for securities issued under its stock option plan, (ii) incur debt in excess of \$250,000, (iii) enter into a merger, acquisition or sale of substantially all of its assets and (iv) take any action to amend its Certificate of Incorporation or By-laws that could in any way adversely affect the rights of the holders of the Series E.

In connection with the Financing the holders of (i) outstanding Series D Preferred Stock, (ii) certain warrants to purchase Common Stock and (iii)

convertible notes (convertible into Series D Preferred Stock and warrants) in the principal amount of \$300,000, all issued in connection with the Company's private offering completed in December 1999, will have the right to receive 1,145,207 additional shares of Common Stock (exclusive of the right to receive an additional 35,887 shares related to the conversion of \$43,000 of interest accrued through the date of the Financing with respect to the convertible notes) upon conversion or exercise of Series D Preferred Stock, convertible notes and warrants as a result of the anti-dilution provisions of such securities. In addition, the exercise price of outstanding warrants and warrants obtainable upon conversion of the promissory notes was reduced from \$3.00 per share to \$1.114 per share. The additional shares of common stock and the reduction of the exercise price of the warrants noted above will be reflected as a cost of the Financing and allocated to the Series E and the Warrants based on their respective fair values.

The 6,382,074 warrants issued with the 3,191,037 shares Series E are two year Warrants and the additional Warrant to purchase 500,000 shares of common stock is a five year warrant. FalconStor Software, Inc. (NASDAQ: FALC) was the investor in the financing who received the additional Warrant to purchase 500,000 shares of the Company's common stock.

b. With the Series E Financing, the Company and FalconStor entered into a ten year Technology License Agreement pursuant to which FalconStor has the right to distribute the Company's product offerings in its indirect and OEM channels. As part of the Technology License Agreement, FalconStor paid the Company a non-refundable advance of \$500,000 against future royalty payments. Revenue resulting from this agreement will be subject to existing guidance on revenue recognition.

c. On October 8, 2001, in consideration of additional strategic and financial consulting services, the Company issued to CMH an additional warrant to purchase 250,000 shares of the Common Stock at an exercise price of \$1.48 per share which was the market price of the Company's Common Stock on the date of issuance. The warrants were valued utilizing the Black Scholes pricing model resulting in an estimated fair value of \$261,000 which will be expensed.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

THIS QUARTERLY REPORT ON FORM 10-QSB CONTAINS FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED (THE "EXCHANGE ACT"). ACTUAL RESULTS, EVENTS AND CIRCUMSTANCES (INCLUDING FUTURE PERFORMANCE, RESULTS AND TRENDS) COULD DIFFER MATERIALLY FROM THOSE SET FORTH IN SUCH STATEMENTS DUE TO VARIOUS RISKS AND UNCERTAINTIES, INCLUDING, BUT NOT LIMITED TO, THOSE DISCUSSED IN THE COMPANY'S ANNUAL REPORT ON FORM 10-KSB FOR THE YEAR ENDED DECEMBER 31, 2000 IN THE SECTION ENTITLED "RISK FACTORS THAT MAY AFFECT FUTURE RESULTS" AS WELL AS THOSE RISKS DISCUSSED ELSEWHERE IN THIS REPORT.

Overview

The Company develops, markets, licenses and supports a family of network security software products designed to provide comprehensive security to computer networks, including Internet based systems and internal networks and computing resources. The Company introduced its first network software product (FireWall/Plus) in September 1995. In January 1999, the Company introduced its CYBERWALLPLUS family of network security products. The Company has made only limited sales of its CYBERWALLPLUS product, upon which an evaluation of its prospects and future performance can be made. Such prospects must be considered in light of the risks, expenses and difficulties frequently encountered in the introduction of new products and the shift from research and product development to commercialization of products based on rapidly changing technologies in a highly specialized and emerging market. The Company will be required to significantly expand its product and development capabilities, introduce new products, introduce enhanced features to existing products, expand its in-house sales force, establish and maintain distribution channels through third-party vendors, increase marketing expenditures, and attract additional qualified personnel. In addition, the Company must adapt to the demands of an emerging and rapidly changing computer network security market, intense competition and rapidly changing technology and industry standards. The Company may not be able to successfully address such risks, and the failure to do so would have a material adverse effect on the Company's business, results of operations and

financial condition.

To date, the Company has incurred significant losses and, at September 30, 2001, had an accumulated deficit of \$ 30,538,000. In addition, since September 30, 2001, the Company has continued to incur significant operating losses. The Company expects to incur substantial operating expenses in the future to support its product development activities, as well as continue to expand its domestic and international sales activities and marketing capabilities.

On October 2, 2001, the Company completed a \$6.765 million private offering of Series E Preferred Stock and Warrants pursuant to a Securities Purchase Agreement with investors (the "Financing"). In accordance with the Securities Purchase Agreement, an aggregate of 3,191,037 shares of Series E Preferred Stock were sold to investors at a price of \$2.12 per share together with warrants to purchase 6,882,074 shares of Common Stock at an exercise price of \$1.27 per share. Each share of Series E Preferred Stock is convertible into two (2) shares of Common Stock, subject to adjustment. The investors were granted registration rights with respect to the shares of Common Stock to be received upon conversion of the Series E Preferred Stock and exercise of the Warrants. The lead investors in the Financing were Wheatley Partners II, L.P., a principal stockholder of the Company, and related parties and FalconStor Software, Inc. (Nasdaq: FALC), a leading storage networking infrastructure software company, which invested \$2.3 million. Simultaneously with the closing of the Financing, the Company and FalconStor entered into a ten year Technology License Agreement pursuant to which FalconStor shall have the right to distribute the Company's product offerings in its indirect and OEM channels. As part of the Technology License Agreement, FalconStor paid the Company a non-refundable advance of \$500,000 against future royalty payments.

In February 2000, the Company completed the sale of its professional services business for a sales price of \$3.815 million which included \$1.115 million held in escrow subject to certain former employees of the Company remaining employed by the purchaser for at least one year and the purchaser securing certain minimum purchase orders within ninety (90) days of the closing. The Company received \$1,000,000 from escrow during the three months ended March 31, 2001 and received the additional \$115,000 in April 2001 plus interest. In connection with the sale, the Company agreed not to offer any professional consulting services competitive with

9

the purchaser until the second anniversary of the closing. Effective upon the sale, the Company granted options to acquire 104,063 shares of Common Stock at \$2.91 per share to certain employees of the professional services business. In connection therewith, the Company incurred a compensation charge of \$794,000 based upon the intrinsic value of the portion of the options vesting at such date and acceleration of other options. The balance of the options vested one year after the closing and an additional charge of \$230,000 was incurred related to these options. The sale has been accounted for by the Company as a sale of a discontinued operation.

The Company's software products have not yet achieved market acceptance. The future success of the Company is largely dependent upon market acceptance of its CYBERWALLPLUS family of software products. While the Company believes that its family of software products offer advantages over competing products for network security, license revenue from network security software products since the introduction of FireWall/Plus (September 1995), a predecessor product line, through September 30, 2001 has only been \$4,620,000, including a non-refundable pre-paid royalty of \$500,000 in 1997. From January 1999 through September 30, 2001, license revenue from CYBERWALLPLUS has only been \$1,887,000. CYBERWALLPLUS may not achieve significant market acceptance. Revenue from such commercial products depend on a number of factors, including the influence of market competition, technological changes in the network security market, the Company's ability to design, develop and introduce enhancements on a timely basis, and the ability of the Company to successfully establish and maintain distribution channels. The failure of CYBERWALLPLUS to achieve significant market acceptance as a result of competition, technological change or other factors, would have a material adverse effect on the Company's business, operating results and financial condition.

The Company has committed significant product and development resources to its CYBERWALLPLUS family of products. The Company's anticipated levels of expenditures for product development are based on its plans for product enhancements and new product development. The Company capitalizes and

amortizes software development costs in accordance with Statement of Financial Accounting Standards No. 86. These costs consist of salaries, consulting fees and applicable overhead.

RESULTS OF OPERATIONS

NINE MONTHS ENDED SEPTEMBER 30, 2001 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2000

Revenues increased by \$16,000 or 2%, from \$890,000 for the nine months ended September 30, 2000 to \$906,000 for the nine months ended September 30, 2001, primarily as a result of an increase service revenues during the nine months ended September 30, 2001. License revenues decreased by \$55,000 or 7%, from \$775,000 for the nine months ended September 30, 2000 to \$720,000 for the nine months ended September 30, 2001, primarily due to the reduction in sales and marketing expenditures as a result of overhead reductions made to preserve capital pending completion of the Company's financing activities as well as from the tragic events of September 11, 2001 which disrupted the normal business environment. Revenue for the nine months ended September 30, 2001 included a large CyberwallPLUS server license issued to a major government sub-contractor totaling \$64,000 and \$118,000 in revenue from a distributor in China. Management believes that the tragic events of September 11, 2001 have increased customer interest in security products and that companies are allocating increasing resources to safeguard their electronic assets. Service revenues increased by \$71,000 or 62%, from \$115,000 for the nine months ended September 30, 2000 to \$186,000 for the nine months ended September 30, 2001 primarily due to increased support revenue, which is a result of the Company's increased customer base. The Company's revenues from customers in the United States represented 90% of its revenues during the nine months ended September 30, 2000 and 78% of its revenues during the nine months ended September 30, 2001, respectively.

Cost of revenues consists of amortization of software development costs, cost of licenses and cost of services. Amortization of software development costs increased by \$2,000 or 1%, from \$186,000 for nine months ended September 30, 2000 to \$188,000 for the nine months ended September 30, 2001, representing 24% and 26% of license revenues, respectively.

Cost of licenses consists of software media (disks), documentation, product packaging, production costs and product royalties. Cost of licenses decreased by \$26,000 or 50%, from \$52,000 for the nine months ended September 30, 2000 to \$26,000 for the nine months ended September 30, 2001, each representing 7% and 4% of

10

license revenues, respectively. Cost of licenses as a percentage of license revenues may fluctuate from period to period due to changes in product mix, changes in the number or size of transactions recorded in a given period or an increase or decrease in licenses of products which would require the Company to pay royalties to third parties.

Cost of services consists of salaries, benefits and overhead associated with the technical support of maintenance contracts. Cost of services increased by \$53,000 or 50%, from \$107,000 for the nine months ended September 30, 2000 to \$160,000 for the nine months ended September 30, 2001, representing 93% and 86% of service revenues, respectively. The dollar amount increase in cost of services resulted primarily from increased personnel costs to support the projected sales growth. Cost of services as a percentage of service revenues may fluctuate from period to period due to changes in support headcount and related benefit costs.

Gross profit was \$545,000 for the nine months ended September 30, 2000 compared to a gross profit of \$532,000 for the nine months ended September 30, 2001, representing 61% and 59% of revenues, respectively. The decrease in gross profit was primarily due to the decrease in license revenue.

Product development consists of salaries, benefits, bonuses, travel and related costs of the Company's product development personnel, including consulting fees, the costs of computer equipment used in product and technology development. Product development expense increased \$690,000 or 73%, from \$951,000 for the nine months ended September 30, 2000 to \$1,641,000 for the nine months ended September 30, 2001, representing 107% and 181% of revenues, respectively. Total product development costs, including capitalized costs of \$300,000 for the nine months ended September 30, 2000 and \$335,000 for the nine months ended September 30, 2001, were \$1,251,000 and \$1,976,000 for the nine

months ended September 30, 2000 and September 30, 2001, respectively. The increase in total product development costs was due primarily to the use of outside programmers' services of \$555,000 including non cash compensation of \$225,000 recognized for the issuance of warrants.

Selling and marketing expenses consist primarily of salaries, including commissions, benefits, bonuses, travel, advertising, public relations, consultants and trade shows. Selling and marketing expenses increased by \$333,000 or 17%, from \$1,934,000 for the nine months ended September 30, 2000 to \$2,267,000 for the nine months ended September 30, 2001, representing 217% and 250% of revenues, respectively. The increase in selling and marketing expenses was due primarily to an increase of \$441,000 in marketing, sales personnel and costs related to the hiring of a direct sales force.

General and administrative expenses include employee costs, including salary, benefits, travel and other related expenses associated with management, finance and accounting operations, and legal and other professional services provided to the Company. General and administrative expenses increased by \$102,000 or 7%, from \$1,362,000 for the nine months ended September 30, 2000 to \$1,464,000 for the nine months ended September 30, 2001, representing 153% and 162% of revenues, respectively. Increases in non-cash charges of \$81,000 relating to the amortization of the value of warrants issued to outside consultants in November 2000 and \$93,000 relating to the amortization of warrants issued to the Chairman of the Board in June 2001, which was offset by decreases in non-cash charges of \$64,000 relating to the amortization of the value of stock options granted to the Company's then Chief Executive Officer in May 1998.

Net interest expense was \$1,324,000 for the nine months ended September 30, 2000 as compared to net interest income of \$135,000 for the nine months ended September 30, 2001. The Company completed a Series D Preferred Stock, warrant and promissory note financing of \$3,000,000 on December 22, 1999 and recorded interest expense of \$1,500,000 related to the beneficial conversion feature of the promissory notes for the nine months ended September 30, 2000.

Income from discontinued operations decreased by \$1,505,000 or 70%, from \$2,154,000 for the nine months ended September 30, 2000 to \$649,000 for the nine months ended September 30, 2001. Income from discontinued operations for the nine months ended September 30, 2001 was due to the payment of \$1,000,000 for retention of all the employees of the professional services group for a period of one year and additional contingent purchase price consideration of \$56,000 less the \$177,000 retention bonuses due to the employees of the professional services group and a non-cash charge of \$230,000 relating to the vesting of non-qualified options upon the employees completing a year of service. In connection with such sale, the Company agreed not to offer any professional or consulting services competitive with those services offered by purchaser for a period of two years from the closing date (February 2002).

11

No provision for or benefit from federal, state or foreign income taxes was recorded for nine months ended September 30, 2000 or September 30, 2001 because the Company incurred net operating losses and fully reserved its deferred tax assets as their future realization could not be determined.

As a result of the foregoing, the Company had a net loss of \$4,056,000 for the nine months ended September 30, 2001 compared with a net loss of \$2,872,000 for the nine months ended September 30, 2000.

Liquidity and Capital Resources

The Company's capital requirements have been and will continue to be significant, and its cash requirements have been exceeding its cash flow from operations. At September 30, 2001, the Company had \$1,246,000 of cash and cash equivalents and a working capital deficit of \$23,000. In October 2001, the Company completed a private financing of \$6.765 million of securities (see description below). The Company has financed its operations primarily through private sales of equity and debt securities and the sale of its professional services division on February 10, 2000. Net cash used in operating activities from continuing operations was \$3,753,000 during the nine months ended September 30, 2001. Net cash used in operating activities from continuing operations for the nine months ended September 30, 2001 was primarily attributable to the net loss from continuing operations of \$4,705,000, which was partially offset by the amortization and expense of compensatory stock options and warrants for services rendered of \$200,000, depreciation and amortization expense of \$291,000, the

issuance of common stock and warrants for services rendered of \$225,000, and a decrease in prepaid expenses and other current assets of \$132,000.

Cash provided by investing activities was \$574,000 resulting from \$938,000 net proceeds received in 2001 related to the sale of the Company's professional services group in February 2000, less capitalized software costs of \$335,000 and \$29,000 of other investing expenditures. The Company does not currently have a line of credit from a commercial bank or other institution.

On October 2, 2001, the Company completed a \$6.765 million private offering of Series E Preferred Stock and Warrants pursuant to a Securities Purchase Agreement with investors (the "Financing"). In accordance with the Securities Purchase Agreement, an aggregate of 3,191,037 shares of Series E Preferred Stock were sold to investors at a price of \$2.12 per share together with warrants to purchase 6,882,074 shares of Common Stock at an exercise price of \$1.27 per share. Each share of Series E Preferred Stock is convertible into two (2) shares of Common Stock, subject to adjustment. The investors were granted registration rights with respect to the shares of Common Stock to be received upon conversion of the Series E Preferred Stock and exercise of the Warrants. The lead investors in the Financing were Wheatley Partners II, L.P., a principal stockholder of the Company, and related parties and FalconStor Software, Inc. (Nasdaq: FALC), a leading storage networking infrastructure software company, which invested \$2.3 million. Simultaneously with the closing of the Financing, the Company and FalconStor entered into a ten year Technology License Agreement pursuant to which FalconStor has the right to distribute the Company's product offerings in its indirect and OEM channels. As part of the Technology License Agreement, FalconStor paid the Company a non-refundable advance of \$500,000 against future royalty payments.

The Company anticipates, based on currently proposed plans and assumptions (including the timetable of, costs and expenses associated with, and success of, its marketing efforts), that its current cash balance of approximately \$7,800,000 as of October 31, 2001 together with certain revenue assumptions from operations will more likely than not be sufficient to satisfy the Company's operations and capital requirements through at least September 30, 2002. There can be no assurance, however, that such funds will not be expended prior thereto. In the event the Company's plans change, or its assumptions change, or prove to be inaccurate (due to unanticipated expenses, difficulties, delays or otherwise) or projected revenues otherwise prove to be insufficient to fund the Company's working capital requirements, the Company may have insufficient funds to support its operations through September 30, 2002 and be required to seek additional financing sooner than currently anticipated. The Company has no current arrangements with respect to any additional financing. Consequently, there can be no assurance that any additional financing will be available to the Company when needed, on commercially reasonable terms or at all. The inability of the Company to obtain additional financing when needed could have a material adverse effect on the Company, requiring it to curtail and possibly cease its operations. In addition, any additional equity financing may involve substantial dilution to the interests of the Company's then existing stockholders.

12

Fluctuations in Operating Results

The Company anticipates significant quarterly fluctuations in its operating results in the future. The Company generally ships orders for commercial products as they are received and, as a result, does not have any material backlog. As a result, quarterly revenues and operating results depend on the volume and timing of orders received during the quarter, which are difficult to forecast. Operating results may fluctuate on a quarterly basis due to factors such as the demand for the Company's products, purchasing patterns and budgeting cycles of customers, the introduction of new products and product enhancements by the Company or its competitors, market acceptance of new products introduced by the Company or its competitors and the size, timing, cancellation or delay of customer orders, including cancellation or delay in anticipation of new product introduction or enhancement. Therefore, comparisons of quarterly operating results may not be meaningful and should not be relied upon, nor will they necessarily reflect the Company's future performance. Because of the foregoing factors, it is likely that in some future quarters the Company's operating results will be below the expectations of public market analysts and investors. In such event, the price of the Common Stock would likely be materially adversely affected.

The sales cycle for the Company's products can be lengthy and

generally commences at the time a prospective customer demonstrates an interest in licensing a CYBERWALLPLUS solution, typically includes a 28-day free evaluation period and ends upon execution of a purchase order by the customer. The length of the sales cycle varies depending on the type and sophistication of the customer and the complexity of the operating system.

Year 2000 Issue

The Company did not incur material costs with respect to potential software issues associated with the Year 2000.

The Company's Nasdaq Listing

The Company's common stock is listed on the Nasdaq SmallCap Market under the symbol "NSSI." On July 31, 2001, the Company was notified by Nasdaq that its Common Stock failed to maintain a minimum bid price of \$1.00 over the previous 30 trading days as required by The Nasdaq SmallCap Market Rules. Subsequent to the notice, the Company received notification from Nasdaq that the price of its Common Stock had risen above the \$1.00 minimum for at least ten (10) consecutive trading days and therefore the Company was in compliance with Nasdaq listing requirements.

13

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS.

None.

Item 2. CHANGES IN SECURITIES AND USE OF PROCEEDS.

On July 2, 2001, the Company issued to Sage Alliance, Inc. (and or its consultants) five year warrants to purchase 178,627 shares of the Company's common stock at \$2.00 per share. Such warrants were issued in consideration for programming services rendered. On July 11, 2001, the Company issued to CMH Capital Management Corp. ten year warrants to purchase 300,000 shares of the Company's common stock at \$.70 per share in consideration of strategic and financial consulting services.

Item 3. DEFAULTS UPON SENIOR SECURITIES.

None.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None.

Item 5. OTHER INFORMATION.

None.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K.

None.

14

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NETWORK-1 SECURITY SOLUTIONS, INC.

By: /s/ Murray P. Fish

Murray P. Fish, President and Chief Financial Officer
(Principal Executive Officer and Principal
Financial and Accounting Officer)

Date: November 19, 2001